

COMMERCIAL VEHICLE GUIDE CONTENTS

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HOW TO USE THIS GUIDE

FORD

★ — ADJUST FOR CONDITION AND MILEAGE — ★

JANUARY 2006

TRANSIT 300 TD SWB

75/85PS

2.80 tonne G.V.M

Front-wheel Drive

4 cy 1998 cc Turbo 75PS

4 cy 1998 cc Turbo 85PS (Jul 03/on)

Van

75PS

Low Roof

Intro/ Mod	Cost New	Glass Retail	Year	Mis 000s	Glass Trade	Disposal
Oct 00	15101	4525	00X	—	3275	2625
—	15101	4950	01X	—	3700	2950
—	15101	5275	Y	—	4025	3225
Oct 00	15101	5500	00X	72	4375	
—	15101	5925	01X	68	4800	

Top Van with LM

75PS

Low Roof

DESCRIPTION OF MODEL

DATE OF INTRODUCTION OR IMPORTANT MODIFICATION

In the case of imported vehicles the date is that of introduction to the UK.

COST NEW Is exclusive of VAT (exceptions are Motorcaravans and 7-seater Station Wagons, which are inclusive of VAT). Between 1993 and 1998 the first registration line for each year shows the cost new as at March and the second registration refers to the August price. From 1999 the first registration line is the January price, the second a March price and the third a September price. For 1992 and earlier where only one registration line is shown the cost new is the July price.

MILES/KMS (000s) This is where we show an average mileage in thousands against a particular year plate.

CONDITION In the lightweight section of the Guide two sets of values are provided for each model. These sets of values are known as TOP and STANDARD condition. STANDARD condition represents the majority of vehicles with average mileage while TOP condition represents the cleanest vehicles with low warranted mileage.

TOP condition has a shaded background for ease of use.

HOW TO USE THIS GUIDE

FORD

JANUARY 2006

★ — ADJUST FOR CONDITION AND MILEAGE — ★

TRANSIT 300 TD SWB

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2.80 tonne G.V.M

Front-wheel Drive

4 cy 1998 cc Turbo 75PS

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Van

75PS

		Intro/ Mod	Cost New	Glass Retail	Year	Mls 000s	Glass Trade	Disposal
Low Roof	Oct 00	15101	15101	4525	00X	—	3275	2625
	—	15101	15101	4950	01X	—	3700	2950
	—	15101	15101	5275	Y	—	4025	3225

Top Van with LM

75PS

Low Roof	Oct 00	15101	15101	5500	00X	72	4375	
	—	15101	15101	5925	01X	68	4800	
	—	15101	15101	6275	Y	66	5150	

GLASS RETAIL Is the basic Retail or selling value exclusive of VAT (see VAT Regulations section for exceptions). Retail values must be adjusted according to the condition of the vehicle. **In the lightweight section we provide two values – TOP and STANDARD.**

DATE OF REGISTRATION Where only one registration letter is shown, the vehicle is assumed to have been registered in June of that year. Between 1994 and 1998 two letters are shown, the first applies to January registrations and the second to August. From 1999 the first line relates to January, the second to March and the third to September registrations.

GLASS TRADE Is the basic Trade or buying value exclusive of VAT (see VAT Regulations section for exceptions). Trade values must be adjusted according to the condition of the vehicle. They are not auction prices, cashing-out prices or part exchange prices. **In the lightweight section we provide two values – TOP and STANDARD.**

DISPOSAL - Reflects a trade sale for a van or chassis in an unprepared condition primarily coming from a fleet source. These vehicles will typically require a significant amount of cosmetic work to bring them up to retail condition, yet must still be presented to a standard that reasonably meets the requirements of roadworthiness. For hard used vehicles where the condition falls well below this standard, an adjustment will have to be applied to the Guide disposal value.

NEW LCV PRICES

	Glass Code	wb (mm)	Drive	Tonnes	cc	Bhp	List Price
RENAULT -Continued							
							04/01/2006
Traffic							
Crewcab Chassis							
2.5TD LL29dCi 140	WMCB	3498	FWD	2.50	2463	133	18901
2.5TD LL29dCi 140 QS6	CVMY	3498	FWD	2.50	2463	133	19701
1.9TD SL29dCi 100	TC6B	3098	FWD	2.90	1870	100	16701
1.9TD LL29dCi 100	WFKQ	3498	FWD	2.90	1870	100	17451
2.5TD SL29 dCi 140	RPNQ	3098	FWD	2.90	2463	133	18151
2.5TD SL29 dCi 140 QS6	9FRM	3098	FWD	2.90	2463	133	18951
Mini Bus							
1.9TD SL27dCi 100	B4XP	3098	FWD	2.76	1870	100	16389
1.9TD SL29dCi 100	YQWY	3098	FWD	2.90	1870	100	16866
Panel Van							
2.5TD LL29 dCi 140	B4PG	3498	FWD	2.50	2463	133	17101
2.5TD LH29 dCi 140	8HPY	3498	FWD	2.50	2463	133	17801
2.5TD LL29dCi 140 QS6	LVMX	3498	FWD	2.50	2463	133	17901
2.5TD LH29dCi 140 QS6	VRXR	3498	FWD	2.50	2463	133	18601
1.9TD SL27dCi 80	XY63	3098	FWD	2.70	1870	82	14001
1.9TD SL27dCi 100	PNLF	3098	FWD	2.70	1870	100	14426
2.0 SL27 P120	FW7R	3098	FWD	2.70	1998	120	14876
2.5TD SL27 (ABS) dCi 140	XNQQ	3098	FWD	2.70	2463	133	15876
2.5TD SL27 dCi 140 QS6	BFYG	3098	FWD	2.70	2463	133	16676
1.9TD SL29dCi 100	38GG	3098	FWD	2.90	1870	100	14901
1.9TD SH29 dCi 100	9QGW	3098	FWD	2.90	1870	100	15601
1.9TD LL29dCi 100	87GG	3498	FWD	2.90	1870	100	15651
2.5TD SL29 (ABS) dCi 140	QV9R	3098	FWD	2.90	2463	133	16351
2.5TD SH29 (ABS) dCi 140	PM8X	3098	FWD	2.90	2463	133	17051
2.5TD SL29 dCi 140 QS6	YGND	3098	FWD	2.90	2463	133	17151
2.5TD SH29 dCi 140 QS6	M4XV	3098	FWD	2.90	2463	133	17851
1.9TD LH29dCi 100	7LDM	3498	FWD	3.00	1870	100	16351
Platform Cab							
2.5TD PCLL29dCi 140	JKDH	3498	FWD	2.50	2463	133	16726
1.9TD PCLL 29dCi 100	GGLN	3498	FWD	2.90	1870	100	15326
Refrigerated Van							
1.9TD SL27dCi 80	LN6W	3098	FWD	2.70	1870	82	17166
1.9TD SL27dCi 100	BMX9	3098	FWD	2.70	1870	100	17591
1.9TD SL27dCi 100 (PTO)	NN3W	3098	FWD	2.70	1870	100	17886
2.0 SL27 P120	WBPL	3098	FWD	2.70	1998	120	18041
1.9TD SL29dCi 100	7CWN	3098	FWD	2.90	1870	100	18066
1.9TD SL29dCi 100 (PTO)	YW3D	3098	FWD	2.90	1870	100	18361
1.9TD LL29dCi 100	8XVD	3498	FWD	2.90	1870	100	18916
1.9TD LH29dCi 100	VCBT	3498	FWD	3.00	1870	100	19616

★ — ALL VALUES ARE EXCLUSIVE OF VAT — ★

		Intro/ Mod	Cost New	Glass Retail	Year	Mls 000s	Glass Trade	Disposal
TRAFIC T900/T1100								
<u>2.10-2.55 tonne G.V.W.</u>								
Front-wheel Drive								
4 cy 1397 cc								
4 cy 1721 cc (Feb 91/on)								
4 cy 2165 cc (Sept 94/on)								
Van	T900	Jun 89	6950	1200	90G	—	170	135
	Prima	Feb 91	7400	1375	91H	—	650	500
		—	7550	1475	92J	—	725	575
		—	7695	1575	93K	—	800	650
		—	7995	1725	94L	—	925	750
<i>2165 cc</i>	Prima T1100 PAS	Sep 94	8500	1850	M	—	1025	825
		—	8670	1950	95M	—	1100	900
		—	8995	2050	N	—	1175	950
		—	9345	2200	96N	—	1300	1050
		—	9345	2350	P	—	1425	1150
		—	9580	2500	97P	—	1550	1250
		—	9580	2650	R	—	1675	1350
		—	10080	2825	98R	—	1850	1500
TOP Van with LM	T900	Jun 89	6950	1350	90G	—	320	
	Prima	Feb 91	7400	1525	91H	—	800	
		—	7550	1625	92J	—	875	
		—	7695	1725	93K	—	950	
		—	7995	1875	94L	—	1075	
<i>2165 cc</i>	Prima T1100 PAS	Sep 94	8500	2000	M	—	1175	
		—	8670	2100	95M	—	1250	
		—	8995	2200	N	—	1325	
		—	9345	2350	96N	—	1450	
		—	9345	2500	P	—	1575	
		—	9580	2650	97P	—	1700	
		—	9580	2800	R	—	1825	
		—	10080	2975	98R	—	2000	
PRIMA Diesel								
<u>2.40 tonne G.V.W.</u>								
4 cy 2068 cc								
4 cy 1870 cc (Mar 98/on)								
Van	Prima T900	Feb 91	8400	1300	91H	—	525	415
		—	8570	1375	92J	—	575	450
		—	8695	1450	93K	—	625	500
		—	8975	1575	94L	—	725	575
	Prima T1100 PAS	Sep 94	9195	1675	M	—	800	625
		—	9380	1750	95M	—	850	700
		—	9775	1825	N	—	900	725
		—	10160	1950	96N	—	1000	800
		—	10160	2075	P	—	1100	900
		—	10365	2200	97P	—	1200	975
		—	10365	2325	R	—	1300	1050
<i>1870cc</i>	T1000 PAS	Mar 98	10265	2475	98R	—	1450	1175
		—	10265	2650	S	—	1600	1300
		—	10265	2875	99S	—	1800	1450
		—	10265	3050	T	—	1975	1600
		—	10420	3250	V	—	2150	1725
		—	10420	3400	00V	—	2300	1850
		—	10420	3600	W	—	2525	2025
		—	10420	3825	X	—	2700	2175

TRUCKS

Values for all popular trucks up to 18 tonne G.V.W. and a selection of 26 tonne G.V.W.

Body variations on truck chassis include:

Drawbar
Dropside
Box Van
Luton Van
Curtainsider
Refrigerated

INDEX

Used Truck Values

A.W.D.

DAF

ERF

Foden

Isuzu Truck

Iveco Ford

MAN

Mercedes-Benz

Mitsubishi

Renault

Scania

Seddon Atkinson

Volvo

NEW HCV PRICES

	Glass Code	w.b. mm	Engine	Axle/ Type	Trans	Tonnes	List Price
RENAULT V.I.		<i>-Continued</i>					
120.65 R Day	YRRH	4990	DXi 3-120 3000cc 115bhp TIE 3	4X2 Chassis CAB	5	6.5	25910
120.65 R Day	PQDD	4490	DXi 3-120 3000cc 115bhp TIE 3	4X2 Chassis CAB	5	6.5	25910
120.65 RDC Day	XN7D	3990	DXi 3-120 3000cc 115bhp TIE 3	4X2 Crew CAB	5	6.5	27445
120.65 RDC Day	HWYK	4990	DXi 3-120 3000cc 115bhp TIE 3	4X2 Crew CAB	5	6.5	27690
120.65 RDC Day	RF49	4490	DXi 3-120 3000cc 115bhp TIE 3	4X2 Crew CAB	5	6.5	27690
160.65 R Day	KN4B	3990	DXi 3-160 3000cc 156bhp TIE 3	4X2 Chassis CAB	6	6.5	27935
160.65 R Day	KRJ8	3490	DXi 3-160 3000cc 156bhp TIE 3	4X2 Chassis CAB	6	6.5	27935
160.65 R Day	FYBH	4990	DXi 3-160 3000cc 156bhp TIE 3	4X2 Chassis CAB	6	6.5	28195
160.65 R Day	3H7N	4490	DXi 3-160 3000cc 156bhp TIE 3	4X2 Chassis CAB	6	6.5	28195
160.65 RDC Day	FCX6	3990	DXi 3-160 3000cc 156bhp TIE 3	4X2 Crew CAB	6	6.5	29820
160.65 RDC Day	97YT	4990	DXi 3-160 3000cc 156bhp TIE 3	4X2 Crew CAB	6	6.5	30080
160.65 RDC Day	J77G	4490	DXi 3-160 3000cc 156bhp TIE 3	4X2 Crew CAB	6	6.5	30080
Master							
80.28 V L1 H1 Day	PMJV	3490	F9Q 774 dCi 1870cc 82bhp TIE 3	4X2 Panel VAN	5	2.5	14780
100.28 V L1 H1 Day	Q6WM	3490	G9U 720 dCi 2463cc 100bhp TIE 3	4X2 Panel VAN	5	2.5	15380
120.28 V L1 H1 Day	XL8K	3490	G9U 720 dCi 2463cc 115bhp TIE 3	4X2 Panel VAN	6	2.5	16480
100.33 V L1 H1 Day	6X89	3490	G9U 720 dCi 2463cc 100bhp TIE 3	4X2 Panel VAN	5	3.0	16030
100.33 V L1 H2 Day	K6L3	3490	G9U 720 dCi 2463cc 100bhp TIE 3	4X2 Panel VAN	5	3.0	16730
120.33 V L1 H1 Day	PLL6	3490	G9U 720 dCi 2463cc 100bhp TIE 3	4X2 Panel VAN	5	3.0	17130
120.33 V L1 H2 Day	LB7M	3490	G9U 720 dCi 2463cc 100bhp TIE 3	4X2 Panel VAN	5	3.0	17830
100.33 V L2 H2 Day	W9C7	3990	G9U 720 dCi 2463cc 100bhp TIE 3	4X2 Panel VAN	5	3.0	17830
120.33 V L2 H2 Day	66MB	3990	G9U 720 dCi 2463cc 100bhp TIE 3	4X2 Panel VAN	5	3.0	18930
100.35 R L2 H1 Day	HVCM	3990	G9U 720 dCi 2463cc 100bhp TIE 3	4X2 Chassis CAB	6	3.5	16625
100.35 RPC L2 H1 Day	MJXD	3990	G9U 720 dCi 2463cc 100bhp TIE 3	4X2 PLATFORM	5	3.5	16630
100.35 V L1 H1 Day	7CJJ	3490	G9U 720 dCi 2463cc 100bhp TIE 3	4X2 Panel VAN	5	3.5	16680
100.35 V L1 H2 Day	TMW6	3490	G9U 720 dCi 2463cc 100bhp TIE 3	4X2 Panel VAN	5	3.5	17380
100.35 RDC L2 H1 Day	QQ8P	3990	G9U 720 dCi 2463cc 100bhp TIE 3	4X2 Crew CAB	5	3.5	17430
100.35 R L3 H1 Day	RXJG	4490	G9U 720 dCi 2463cc 100bhp TIE 3	4X2 Chassis CAB	6	3.5	17725
120.35 R L2 H1 Day	L6MX	3990	G9U 720 dCi 2463cc 115bhp TIE 3	4X2 Chassis CAB	6	3.5	17725
100.35 RPC L3 H1 Day	HF8B	4490	G9U 720 dCi 2463cc 100bhp TIE 3	4X2 PLATFORM	5	3.5	17730
120.35 RPC L2 H1 Day	X6QN	3990	G9U 720 dCi 2463cc 115bhp TIE 3	4X2 PLATFORM	6	3.5	17730
120.35 V L1 H1 Day	LBTf	3490	G9U 720 dCi 2463cc 115bhp TIE 3	4X2 Panel VAN	6	3.5	17780

★ — ALL VALUES ARE EXCLUSIVE OF VAT — ★

PREMIUM 250/270.18
18.00 tonne G.V.W.

6 cy 6200 cc

Intro/ Mod	Cost New	Glass Retail	Year	Kms 000s	Glass Trade	Disposal
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Note:
DistributionD/S Truck w.b.4365 mm
MIDR 06.02.26 210 bhp

	May 96	50400	4000	96N	—	2000	1550
	—	50400	4575	P	—	2375	1825
	—	50400	5250	97P	—	2800	2150
	—	47280	5875	R	—	3225	2500
	—	47280	6525	98R	—	3600	2800
	—	47280	7200	S	—	4125	3200
	—	47280	7925	99S	—	4650	3625
	—	48400	8650	T	—	5250	4075
	—	48400	9375	V	—	5850	4550
	—	48400	10250	00V	—	6675	5250
	—	48400	10900	W	—	7275	5750
	—	48400	11650	X	—	8075	6400
	—	48400	12550	01X	—	8825	7075
270.18	May 01	49730	13550	Y	355	9750	7850
	—	49730	14600	51	320	10700	8675
	—	49730	15000	0251	300	11050	9000
	—	49730	16350	02	285	12300	10050
	—	49730	17800	52	250	13650	11200
	—	49730	18200	0352	225	14000	11450
	—	49730	19900	03	210	15600	12900
	—	49730	21250	53	175	16800	13950
	—	49730	21600	0453	150	17150	14300
	—	50858	22900	04	140	18500	15450
	—	50858	24300	54	105	19700	16450

(Apr 04 Price)

Box Van

MIDR 06.02.26 210 bhp

	May 96	51998	4000	96N	—	2000	1550
	—	51998	4575	P	—	2375	1825
	—	51998	5250	97P	—	2800	2150
	—	48878	5875	R	—	3225	2500
	—	48878	6525	98R	—	3600	2800
	—	48878	7200	S	—	4125	3200
	—	48878	7925	99S	—	4650	3625
	—	49998	8600	T	—	5250	4075
	—	49998	9300	V	—	5850	4550
	—	49998	10150	00V	—	6650	5225
	—	49998	10800	W	—	7225	5725
	—	49998	11500	X	—	7975	6325
	—	49998	12400	01X	—	8725	7000
270.18	May 01	51328	13400	Y	475	9675	7800
	—	51328	14450	51	425	10650	8650
	—	51328	14900	0251	395	11050	9000
	—	51328	16300	02	380	12400	10100
	—	51328	17800	52	330	13850	11350
	—	51328	18250	0352	300	14250	11650
	—	51328	20000	03	280	15900	13150
	—	51328	21400	53	235	17200	14250
	—	51328	21850	0453	200	17600	14700
	—	52806	23250	04	185	19000	15850
	—	52806	24750	54	140	20250	16950

(Apr 04 Price)

TIPPERS, SKIPLOADERS AND HOOKLOADERS

Values for all popular four, six and eight-wheeled Tipper, Skiploader and Hookloader trucks.

INDEX

Used Tipper Values

AWD

DAF

ERF

Foden

Hino

Isuzu Truck

Iveco Ford

MAN

Mercedes-Benz

Mitsubishi

Renault V.I.

Scania

Seddon-Atkinson

Volvo

★ — ADJUST FOR CONDITION AND MILEAGE — ★

PREMIUM
210/220.18RTD
18.00 tonne G.V.W.

6 cy 6200 cc

Note:

9 cu.yd.

w.b.3815 mm
MIDR 06.02.26 210 bhp

	Intro/ Mod	Cost New	Glass Retail	Year	Kms 000s	Glass Trade	Disposal
	May 96	49780	4000	96N	—	1925	1475
	—	49780	4625	P	—	2325	1800
	—	49780	5300	97P	—	2775	2125
	—	45406	5975	R	—	3225	2500
	—	45406	6675	98R	—	3625	2825
	—	45406	7400	S	—	4125	3200
	—	45406	8175	99S	—	4675	3650
	—	46401	8950	T	—	5300	4125
	—	46401	9725	V	—	5950	4625
	—	46401	10650	00V	—	6825	5350
	—	46401	11350	W	—	7475	5900
	—	46401	12150	X	—	8375	6650
	—	46401	13050	01X	—	9175	7350
220.18	May 01	49761	14100	Y	355	10100	8125
	—	49761	15200	51	320	11100	9000
	—	49761	15600	0251	300	11450	9325
	—	49761	17000	02	285	12750	10400
	—	49761	18450	52	250	14100	11550
	—	49761	18900	0352	225	14500	11850
	—	49761	20600	03	210	16150	13350
	—	49761	22000	53	175	17400	14450
	—	49761	22350	0453	150	17750	14800
	—	53160	23700	04	140	19150	16000
	—	53160	25100	54	105	20400	17050

(Apr 04 Price)

Skip Loader 3815 mm
MIDR 06.02.26 210 bhp

	May 96	56960	6700	96N	—	4625	3550
	—	56960	7425	P	—	5125	3950
	—	56960	8200	97P	—	5675	4375
	—	52585	8975	R	—	6175	4775
	—	52585	9725	98R	—	6625	5150
	—	52585	10500	S	—	7175	5550
	—	52585	11350	99S	—	7775	6075
	—	54120	12150	T	—	8450	6575
	—	54120	12950	V	—	9150	7125
	—	54120	13950	00V	—	10050	7900
	—	54120	14700	W	—	10800	8525
	—	54120	15550	X	—	11700	9325
	—	54120	16550	01X	—	12600	10050
220.18	May 01	57480	17700	Y	355	13550	10900
	—	57480	18900	51	320	14600	11850
	—	57480	19350	0251	300	15000	12200
	—	57480	20800	02	285	16350	13350
	—	57480	22300	52	250	17750	14550
	—	57480	22800	0352	225	18200	14900
	—	57480	24550	03	210	19900	16450
	—	57480	26000	53	175	21200	17600
	—	57480	26400	0453	150	21650	18050
	—	60603	27800	04	140	23100	19250
	—	60603	29150	54	105	24400	20400

(Apr 04 Price)

TRACTOR UNITS

Values for a selection of the most popular Tractor Units up to 38 tonnes g.c.w. are given on the following pages.

INDEX

Used Tractor Values

DAF

ERF

Foden

Hino

Iveco Ford

M.A.N.

Mercedes-Benz

Renault

Scania

Seddon-Atkinson

Volvo

★ — ALL VALUES ARE EXCLUSIVE OF VAT — ★

		Intro/ Mod	Cost New	Glass Retail	Year	Kms 000s	Glass Trade	Disposal
PREMIUM								
385.22/370.25AML 6x2								
Long Distance Sleeper								
Cab								
38.00 tonne G.C.W.								
6 cy 11100 cc								
w.b.3925 mm								
<i>MIDR 06.23.56.385 bhp</i>	385.22AML	Sep 96	82850	5525	96P	—	3925	2950
		—	82850	5850	97P	—	4175	3175
		—	70350	6200	R	—	4475	3450
		—	70350	6850	98R	—	5050	3950
		—	70350	7525	S	—	5625	4450
		—	70350	8175	99S	—	6175	4950
		—	71360	8875	T	—	6775	5475
		—	71360	9700	V	—	7500	6150
		—	71360	10250	00V	—	7950	6600
		—	71360	11050	W	—	8600	7225
		—	71360	12150	X	—	9525	8100
		—	71360	13050	01X	—	10150	8725
<i>MIDR 06.23.56.361 bhp</i>	370.25AML	May 01	76280	14150	Y	590	11050	9550
		—	76280	15900	51	530	12550	10900
		—	76280	16600	0251	490	13200	11550
		—	76280	18400	02	470	14600	12850
		—	76280	19900	52	410	16000	14150
		—	76280	20700	0352	370	16700	14800
		—	76280	22100	03	350	18000	16000
		—	76280	23400	53	290	19200	17200
		—	76280	23900	0453	250	19650	17600
		—	79760	25450	04	230	21150	19050
(Apr 04 Price)		—	79760	27000	54	170	22650	20400
w.b.3925 mm								
<i>MIDR 06.23.56.385 bhp</i>	Privilege Cab	Sep 96	85650	7125	96P	—	5525	4150
		—	85650	7650	97P	—	5975	4550
		—	73150	8200	R	—	6475	4975
		—	73150	9050	98R	—	7250	5650
		—	73150	9825	S	—	7925	6250
		—	73150	10550	99S	—	8575	6850
		—	73936	11300	T	—	9225	7475
		—	73936	12200	V	—	10000	8200
		—	73936	12800	00V	—	10500	8725
		—	73936	13650	W	—	11200	9400
		—	73936	14800	X	—	12150	10350
		—	73936	15700	01X	—	12800	11000
<i>MIDR 06.23.56.361 bhp</i>	370.25AML	May 01	78651	16850	Y	590	13750	11900
		—	78651	18600	51	530	15250	13250
		—	78651	19300	0251	490	15900	13900
		—	78651	21150	02	470	17350	15250
		—	78651	22650	52	410	18750	16600
		—	78651	23450	0352	370	19450	17200
		—	78651	24900	03	350	20800	18500
		—	78651	26200	53	290	22000	19700
		—	78651	26750	0453	250	22500	20150
		—	83750	28300	04	230	24000	21600
(Apr 04 Price)		—	83750	29900	54	170	25550	23000

TRAILERS

A selection of standard Semi-trailers and Drawbar trailers are given on the following pages.

VALUATION NOTES

It must be appreciated that specifications can vary considerably from one trailer to another. Our assessments are therefore based on a standard build and include air suspension on all 13.6m examples. Unless mentioned they do not include extra equipment or the following items:

Automatic landing legs

Automatic sheeting

Auxiliary engines

Belly tanks

Blower equipment

Cranes

Interior air ducting

(refrigeration)

Interior/sliding bulkheads

(refrigeration)

Lifting axles

Load restraint equipment

Low profile tyre equipment

Meat rails

Rear steering axles

Roller floors

Second decks

Side loading facility

Tail lifts

Temperature visual display

panels

Winches

Where equipment is fitted an additional sum must be added to the valuation.

Condition is of paramount importance when assessing the value of a trailer. Values quoted reflect a unit in good and legal order with a current test certificate, built to a good standard by a reputable trailer specialist. Insulated surfaces should be unmarked, without punctures or cracks, with door closures fitting correctly.

When valuing a pre-1990 model where a third axle has been added to a standard tandem build to produce a tri-axle or where a standard 40' trailer has been extended to 13.6m, price adjustments should be applied depending on quality and market desirability.

★ — ALL VALUES ARE EXCLUSIVE OF VAT — ★

30' single axle FLAT

Gross 19.5 tonne 10 tonne axle



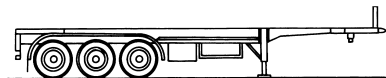
Glass Retail	Year	Glass Trade	Disposal
800	1985	395	295
900	1986	410	310
950	1987	480	365
1025	1988	550	430
1125	1989	600	455
1250	1990	675	525
1400	1991	825	625
1550	1992	925	725
1700	1993	1075	850
1900	1994	1200	950
2100	1995	1350	1075
2225	1996	1475	1175
2425	1997	1650	1325

40' tandem axle FLAT



1350	1985	850	650
1525	1986	975	750
1650	1987	1100	825
1800	1988	1225	950
1950	1989	1300	1000
2150	1990	1400	1075
2375	1991	1525	1175
2625	1992	1775	1400
2925	1993	2000	1575
3225	1994	2200	1750
3550	1995	2375	1900
3900	1996	2575	2050
4250	1997	2800	2275

40' tri-axle FLAT



2000	1985	1450	1075
2150	1986	1550	1150
2275	1987	1675	1250
2475	1988	1775	1325
2700	1989	1950	1450
2950	1990	2150	1600
3225	1991	2400	1825
3550	1992	2675	2025
3900	1993	2850	2175
4250	1994	3050	2375
4625	1995	3250	2525
5000	1996	3475	2700
5400	1997	3700	2925

MOTORCARAVANS

Values for a selection of popular versions of those
Motorcaravans sold in the United Kingdom.

INDEX

Used Motorcaravan Values

Ace Motorhomes
Auto-Sleepers
Auto-Trail
Autocruise CH Ltd
Autohomes
Benimar Motor Homes
Bessacarr Motorhomes
Bilbo's
Burstner
CI-Motorhomes
Compass
Danbury
Devon
Elddis
Herald Motorhomes
Holdsworth
Hymer
IH Motor Campers
JC Leisure
LA Strada
Lunar Motorcaravans Ltd
McLouis UK
Mobilvetta
Murvi
Pilote
Rapido
Reimo
Roller Team
Romahome Ltd
Swift
Trigano

★ — ALL VALUES ARE INCLUSIVE OF VAT — ★

FORD	Berths	Intro/ Mod	Cost New	Glass Retail	Year	Mls 000s	Glass Trade	
TRANSIT Turbo Diesel								
4 cy 2496 cc Turbo								
Ravenna Coachbuilt	4	Oct 98	30190	18250	98S	50	14300	
		—	30190	18550	99S	48	14600	
		—	30290	19100	T	47	15000	
		—	30390	19550	V	44	15400	
		—	30390	19800	00V	42	15500	
		—	30390	20100	W	41	15800	
		—	30390	20650	X	38	16150	
TOP Ravenna C/B with LM	4	Oct 98	30190	19200	98S	31	15500	
		—	30190	19500	99S	30	15800	
		—	30290	20050	T	29	16200	
		—	30390	20550	V	27	16650	
		—	30390	20800	00V	26	16750	
		—	30390	21150	W	25	17100	
		—	30390	21700	X	23	17450	
Amethyst Coachbuilt	100L	2	Dec 94	31995	17200	94M	—	13550
<i>Oval grille Revised spec</i>			May 95	31995	18050	95M	—	14050
			—	31995	18750	N	—	14750
			—	33313	19200	96N	—	15100
			—	35365	19800	P	—	15500
			—	35508	20300	97P	—	15850
			—	35686	20700	R	—	16200
			—	35835	21350	98R	53	16650
			—	35835	22000	S	50	17200
			—	35835	22350	99S	48	17600
			—	36000	23000	T	47	18050
			—	36379	23350	V	44	18400
			—	36379	23700	00V	42	18750
			—	36379	24100	W	41	19050
			—	36379	24500	X	38	19400
			—	36379	24800	01X	36	19650
TOP Amethyst C/B with LM	100L	2	Dec 94	31995	18000	94M	42	14500
<i>Oval grille Revised spec</i>			May 95	31995	18850	95M	41	15000
			—	31995	19600	N	40	15750
			—	33313	20050	96N	39	16100
			—	35365	20650	P	38	16600
			—	35508	21150	97P	36	16950
			—	35686	21600	R	35	17350
			—	35835	22250	98R	33	17800
			—	35835	22950	S	31	18400
			—	35835	23300	99S	30	18800
			—	36000	23950	T	29	19250
			—	36379	24350	V	27	19650
			—	36379	24700	00V	26	20000
			—	36379	25150	W	25	20350
			—	36379	25550	X	23	20700
			—	36379	25900	01X	22	21000